

Bell-Men Golf Revenue Summary Report 2023

Revenue Category	Jan.	Feb.	March	April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	2023 Total
Green Fees	\$ 2,020.00	\$ 17,396.00	\$ 28,215.00	\$ 125,702.00	\$ 143,788.00	\$ 141,858.00	\$ 156,520.00	\$ 150,581.00	\$ 101,112.00	\$ 87,490.00			\$ 954,682.00
Tournament Revenue	\$ -	\$ -	\$ -	\$ -	\$ 5,335.00	\$ 6,160.00	\$ 7,040.00	\$ -	\$ 8,195.00	\$ 8,800.00			\$ 35,530.00
Driving Range	\$ 300.00	\$ 10,847.00	\$ 12,492.00	\$ 39,993.00	\$ 39,068.00	\$ 42,070.69	\$ 41,423.00	\$ 38,802.00	\$ 24,936.00	\$ 19,423.00			\$ 269,354.69
Power Carts	\$ 4,770.00	\$ 21,468.02	\$ 14,731.04	\$ 61,442.70	\$ 73,218.46	\$ 71,865.46	\$ 78,385.22	\$ 76,304.40	\$ 51,276.30	\$ 43,455.48			\$ 496,917.08
Service, Lesson, Rental & Repair	\$ 815.00	\$ 1,441.00	\$ 2,617.20	\$ 8,103.30	\$ 7,734.50	\$ 10,661.00	\$ 8,539.00	\$ 9,365.20	\$ 11,138.50	\$ 3,284.50			\$ 63,699.20
Pro Shop Merchandise	\$ 5,142.50	\$ 9,331.64	\$ 17,825.63	\$ 38,993.54	\$ 45,017.74	\$ 49,074.69	\$ 40,500.82	\$ 40,624.65	\$ 27,987.55	\$ 44,261.89			\$ 318,760.65
Food & Beverage	\$ 5,858.20	\$ 16,038.81	\$ 19,044.48	\$ 47,716.35	\$ 52,529.63	\$ 59,559.06	\$ 55,769.18	\$ 52,490.22	\$ 49,252.08	\$ 42,281.74			\$ 400,539.75
Gift Cards	\$ 2,075.00	\$ 2,400.00	\$ 2,107.00	\$ 3,744.00	\$ 4,907.00	\$ 5,969.00	\$ 693.00	\$ 4,770.00	\$ 4,144.24	\$ 1,733.00			\$ 32,542.24
Sales Tax	\$ 823.07	\$ 1,882.60	\$ 2,668.93	\$ 6,136.89	\$ 6,907.78	\$ 7,389.88	\$ 6,431.93	\$ 6,155.27	\$ 4,805.78	\$ 6,304.48			\$ 49,506.61
Men's/Women's Club	\$ 1,190.00	\$ 255.00	\$ 1,963.52	\$ 29,116.06	\$ 16,928.26	\$ 14,753.05	\$ 18,137.19	\$ 20,529.24	\$ 17,885.33	\$ 4,236.88			\$ 124,994.53
Annual Passes/Fees	\$ 20,068.00	\$ 84,300.00	\$ 16,650.00	\$ 5,195.00	\$ -	\$ 2,710.00	\$ 3,500.00	\$ 700.00	\$ 800.00	\$ -			\$ 133,923.00
Other-Tips	\$ 989.90	\$ 2,255.43	\$ 2,746.18	\$ 5,453.23	\$ 6,650.21	\$ 6,817.01	\$ 7,019.91	\$ 6,472.44	\$ 5,057.17	\$ 5,635.50			\$ 49,096.98
Smart Card Tender (non-revenue)	\$ -	\$ 611.00	\$ 273.50	\$ 8,429.15	\$ 9,421.68	\$ 9,573.50	\$ 10,554.71	\$ 12,031.83	\$ 7,224.55	\$ 6,526.54			\$ 64,646.46
Other-Misc.	\$ -	\$ -	\$ -										\$ -
TOTAL REVENUE	\$ 44,051.67	\$ 168,226.50	\$ 121,334.48	\$ 380,025.22	\$ 411,506.26	\$ 428,461.34	\$ 434,513.96	\$ 418,826.25	\$ 313,814.50	\$ 273,433.01			\$ 2,994,193.19
PMT Due to County	\$ 25,000.00						\$ 25,000.00						\$ 50,000.00
CIP Total Fund	\$ 25,000.00			\$ 25,000.00			\$ 25,000.00		\$ 25,000.00				\$ 100,000.00

Notes/Explanations:

Equipment Lease Expense													\$ -
TOTAL DUE TO COUNTY	\$ 25,000.00				\$ -	\$ -	\$ 25,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

Bell-Men Golf Revenue Summary Report 2023

Rounds of Play Category	Jan.	Feb.	March	April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	2023 Total
DAILY FEE ROUNDS													
18 Green Fee	0	3	0	750	893	854	1095	805	659	595			
18 Senior	0	0	0	383	446	661	673	544	466	332			
18 Winter Green Fee	0	67	249	0	0	0	0	0	0	0			
18 Winter Junior	0	15	35	0	0	0	0	0	0	0			
18 Winter Senior	0	58	81	0	0	0	0	0	0	0			
18 Winter Twilight	0	199	458	0	0	0	0	0	0	0			
9 Winter Green Fee	15	336	312	2	0	0	0	0	0	0			
9 Green Fee	0	4	0	1868	2341	1925	2206	2358	695	788			
9 Senior	0	0	0	0	0	0	0	0	0	0			
Twilight 9 hole	0	0	0	0	0	0	0	0	0	0			
Late/Twilight - Adult	0	0	0	679	888	968	742	904	876	733			
Late/Twilight - Jr-Exec.	0	0	0	82	67	91	134	74	51	68			
Late/Twilight - Sr.	0	5	0	659	700	697	712	778	773	552			
YOC	1	14	55	108	77	152	174	175	91	107			
Groupon	0	4	0	32	72	109	146	138	81	23			
Tournaments	0	0	0	0	97	112	128	0	149	160			
Disc Golf	69	94	64	64	81	75	56	78	70	104			
DAILY ROUNDS SUBTOTAL	85	799	1254	4627	5662	5644	6066	5854	3926	3462	0	0	37379
ANNUAL/PASSES													
Senior/Golden Annual-18 hole	0	10	9	21	7	1	1	2	0	1			
Adult Annual-18 hole	1	187	293	944	892	861	1055	1012	793	742			
Jr. Annual-18 hole	0	3	0	4	0	7	7	0	3	0			
Senior/Golden Annual-9 hole	1	4	6	16	18	20	21	23	23	7			
Smart Card-9 Holes	0	0	0	2	10	13	8	13	6	4			
Smart Card-18 Holes	0	20	4	314	346	329	375	432	250	234			
Winter Annual	0	7	0	0	0	0	0	0	0	0			
ANNUAL/PASSES SUBTOTAL	2	231	312	1301	1273	1231	1467	1482	1075	988	0	0	9362
SPECIAL ROUNDS (NON-REVENUE)													
Complimentary rounds-Pro/PGA	0	8	0	7	7	9	5	7	8	3			
Complimentary rounds-Promotion	0	4	0	7	4	5	18	11	16	4			
High School Team	0	0	28	32	1	0	0	8	69	0			
UNR Team	0	0	0	0	0	0	0	0	0	0			
Marshall/Employee	0	1	1	15	22	14	8	20	23	7			
SPECIAL ROUNDS SUBTOTAL	0	13	29	61	34	28	31	46	116	14	0	0	372
TOTAL ALL ROUNDS	87	1043	1595	5989	6969	6903	7564	7382	5117	4464	0	0	47113
18 Hole Equivalent	79	871	1436	5045	5785	5924	6447	6185	4748	4065	0	0	40583

Notes/Explanations:

Cal-Mazz Golf Management Revenue Summary Report 2023
Sierra Sage Golf Course

Revenue Summary:	Jan	Feb	March	April	May	June	July	August	Sept	Oct	Nov	Dec	TOTAL 2023
Green Fees		\$ 835	\$ 16,859	\$ 95,510	\$ 115,740	\$ 138,580	\$ 134,249	\$ 135,484	\$ 119,797	\$ 89,827			\$ 846,881
Tournament Revenue									1,400				1,400
Driving Range	400	1,745	5,129	22,965	22,118	23,408	23,020	21,193	18,312	12,699			150,989
Power Carts	4,400	3,500	10,768	53,425	70,317	82,534	81,576	81,338	71,906	53,169			512,933
Lessons			50	785	668	1,269	1,695	1,120	590	430			6,607
Other rental, repair			30	525	920	862	615	513	767	475			4,707
Pro Shop Merchandise	411	1,038	7,993	20,115	22,374	26,565	23,854	26,703	18,425	15,689			163,167
Food & Beverage	367	479	10,190	49,622	54,100	61,345	55,946	52,730	51,288	37,498			373,565
Gift Cards		258	590	6,872	9,955	11,018	5,876	13,422	9,380	5,395			62,766
Sales Tax	65	125	1,448	5,633	6,172	7,113	6,510	6,427	5,755	4,317			43,565
Other ~ Men's/Women's Club	1,240	3,120	13,345	20,463	11,953	13,096	14,471	9,859	13,207	2,627			103,381
Other ~ Annual Fee	12,150	12,752	3,200										28,102
Other ~ Junior League								400					400
Other ~ Pay on Account		125	800	2,219		80	6,842	3,615	500	9,389			23,570
Other ~ donations													-
Other ~ CC Tips		45	1,221	5,628	5,382	6,281	5,737	6,113	4,791	3,385			38,583
Other ~ Misc		34	373	7,314	647	1,226	1,196	1,519	2,786	1,225			16,320
TOTAL REVENUE	\$ 19,033	\$ 24,056	\$ 71,996	\$ 291,076	\$ 320,346	\$ 373,377	\$ 361,587	\$ 360,436	\$ 318,904	\$ 236,125	\$ -	\$ -	\$ 2,376,936

18 hole equivalent	0	0	874	4636	6473	6866	6837	6720	5826	4410	0	0	42,642
Average per 18 hole eq	\$ -	\$ -	\$ 82.38	\$ 62.79	\$ 49.49	\$ 54.38	\$ 52.89	\$ 53.64	\$ 54.74	\$ 53.54	#DIV/0!	#DIV/0!	\$ 55.74
Golf, Range, Cart per 18 eq	\$ -	\$ -	\$ 37.48	\$ 37.08	\$ 32.16	\$ 35.61	\$ 34.93	\$ 35.42	\$ 36.29	\$ 35.30	#DIV/0!	#DIV/0!	\$ 35.43

Agreed upon improvement rounds @ \$31.50 average rate	-	27	535	3,032	3,674	4,399	4,262	4,301	3,803	2,852	-	-	26,885
Course Improvement fund \$2 per round transfer date	\$ -	\$ 53	\$ 1,070	\$ 6,064	\$ 7,349	\$ 8,799	\$ 8,524	\$ 8,602	\$ 7,606	\$ 5,703	\$ -	\$ -	53,770
		4/25/2023	4/25/2023	5/9/2023	6/24/2023	7/11/2023	9/16/2023	9/16/2023	10/5/2023	11/2/2023			

Monthly Summary to be submitted to Washoe County by the 10th of the following month.

Revenue Reconciled:	Jan	Feb	March	April	May	June	July	August	Sept	Oct	Nov	Dec	TOTAL 2023
Per POSExpress	19,033	24,056	71,996	291,076	320,346	373,377	361,587	360,436	318,904	236,125			2,376,936
Prom Rounds Sold													-
Prom Rounds Redeemed													-
	19,033	24,056	71,996	291,076	320,346	373,377	361,587	360,436	318,904	236,125	-	-	2,376,936

Accounting Assumptions:

Gift Cards are recorded as revenue when sold due to immateriality

Annual Dues are recorded as revenue when sold due to immateriality

Promo Rounds will be recorded in Revenue in the year sold. This is new in 2021.

Cal-Mazz

2023 Rounds of Play

Sierra Sage Golf Course

Sierra Sage Golf Course	Winter Rates				Summer Rates						Winter Rates		TOTAL
	Jan	Feb	March	April	May	June	July	August	Sept	Oct	Nov	Dec	
18 Green Fee					1,207	1,592	1,368	1,298	1,062	1,030			7,557
18 Junior					146	184	147	117	80	90			764
18 Senior					1,037	1,085	1,201	1,152	1,450	1,029			6,954
Winter 18			186	1,154									1,340
Winter Jr 18			46	81									127
Winter Sr 18			200	1,136									1,336
9 Hole Walk-Up					227	222	188	193	120	107			1,057
9 Hole Walk-Up Jr					22	23	77	92	21	42			277
9 Hole Walk-Up Sr					159	230	189	233	153	135			1,099
9 Hole Walk-Up Winter			295	1,220									1,515
9 Hole Walk-Up Jr Winter			14	137									151
9 Hole Walk-Up Sr Winter			95	370									465
Late Rate 18			8	230	1,512	1,237	1,235	1,439	959	552			7,172
Late Rate 9						825	824	960	639	368			3,616
Late Rate Junior													0
Late Rate Senior													0
2nd 9 Adult					8	3		5	12	5			33
2nd 9 Junior													0
2nd 9 Senior					1			2					3
2nd 9 Winter Adult			1	3									4
2nd 9 Winter Sr				7									7
DAILY FEE SUBTOTAL:	0	0	845	4,338	4,319	5,401	5,229	5,491	4,496	3,358	0	0	33,477

Golden Annual				5	4	3	7	3	2				24
Adult Annual			72	155	163	160	174	169	147	117			1,157
Senior Annual			1	40	52	48	50	51	62	43			347
SC - Adult 10-Play				8	13	20	17	21	17	13			109
SC - Adult 25-Play													0
SC - Adult 9 Hole 10-Play					16	22	20	16	11			85	
SC - Junior 18 Hole 10-Play													0
SC - Junior 9 Hole 10-Play										10			10
SC - Senior 10-Play			3	43	176	161	133	169	148	121			954
SC - Senior 25-Play			4	23	92	109	120	114	103	85			650
SC - Senior 9 Hole 10-Play			7	25	16	18	26	34	25	13			164
SC - Golden 9 Hole 10-Play													0
SC - Gold 18 Hole 10-Play													0
SC - Golden 25-Play			1	3	7	8	2						21
SC - Golden+ 10-Play													0
SC - Golden+ 25-Play								2					2
Promo Rounds Redeemed			89	478	999	1,032	1,084	932	826	672			6,112
Tournaments							37		56				93
Special Twilight													0
UNR Golf Team			2	1	4				1	8			16
High School			10	75	269				60	4			418
Jr. Golf Comp					126	90	192	25	1				434
Misc. Comp			11	67	103	97	60	68	87	87			580
Birthday Comp													0
Employee Guest Winter				9	3		2		2				16
Employee Guest Summer			4	26	66	79	84	131	70	29			489
PGA Comp			4	31	19	13	15	20	20	25			147
Employee Comp			27	190	250	276	247	231	172	163			1,556
2-1 NNGA													0
2-1 West Coast Golf													0
Birdie Bug Ad													0
Other Promos								10	10	2			22
SPECIAL FEE SUBTOTAL:	0	0	235	1,179	2,378	2,136	2,270	1,996	1,820	1,392	0	0	13,406

TOTAL DAILY ROUNDS:	0	0	1,080	5,517	6,697	7,537	7,499	7,487	6,316	4,750	0	0	46,883
18-HOLE EQUIVALENT:	0	0	874	4,636	6,473	6,866	6,837	6,720	5,826	4,410	0	0	42,642

Walk Up 18	0	0	432	2,406	2,459	2,940	2,802	2,698	2,664	2,178	0	0	18,579
Walk Up 9	0	0	405	1,737	417	478	454	525	306	289	0	0	4,611
Twilight 18	0	0	8	230	1,512	1,237	1,235	1,439	959	552	0	0	7,172
Twilight 9						825	824	960	639	368	0	0	3,616
Smart Cards 18	0	0	8	77	288	298	272	306	268	219	0	0	1,736
Smart Cards 9	0	0	7	25	32	40	46	50	36	23	0	0	259
Annuals	0	0	73	200	219	211	231	223	211	160	0	0	1,528
Tournaments	0	0	0	0	0	0	37	0	56	0	0	0	93
Misc 18	0	0	143	842	1,770	1,508	1,598	1,286	1,177	961	0	0	9,285

